

Edtech Pitch Deck Template

Keane Angle

Get Backed Evan Baehr, Evan Loomis, 2015-10-27 “Anyone who comes to pitch on Shark Tank should read this book first!” —Barbara Corcoran, ABC's Shark Tank “I have seen literally thousands of companies trying to raise capital and know that a great pitch deck is critical. This book gives you the playbook for creating yours.” —Naval Ravikant, cofounder and CEO, AngelList “I raised twice the amount of money I set out to in a mere five weeks. I’m naming my firstborn child after the Evans.” —Slava Menn, cofounder and CEO, Fortified Bicycle HOW DO YOU LAUNCH THE VENTURE OF YOUR DREAMS? Get Backed isn't just about startup fundraising. It's a handbook for anyone who has an idea and needs to build relationships to get it off the ground. Over the last 3 years, entrepreneurs Evan Loomis and Evan Baehr have raised \$45 million for their own ventures, including the second largest round on the fundraising platform AngelList. In Get Backed, they show you exactly what they and dozens of others did to raise money—even the mistakes they made—while sharing the secrets of the world's best storytellers, fundraisers, and startup accelerators. They'll also teach you how to use “the friendship loop”, a step-by-step process that can be used to initiate and build relationships with anyone, from investors to potential cofounders. And, most of all, they'll help you create a pitch deck, building on the real-life examples of 15 ventures that have raised over \$150 million. What's in the book? • The original pitch decks and fundraising strategies of 15 ventures that raised over \$150 million • Email scripts that will get you a meeting with angel investors, venture capitalists, and potential board members • Pitching exercises developed by startup talent beds like Stanford University's d.school and Techstars • A breakdown of the 10 essential pitch deck slides, how to create them, and what questions you should answer with each • An overview of the 5 main funding sources for startups, the pros and cons of each, and who the big players are • A crash-course in visual and presentation design that will make any deck beautiful • Templates for 4 stories every entrepreneur should know how to tell • The story of one entrepreneur who showed up in Silicon Valley with no network and six months later had investments from Fred Anderson, Bono, and Peter Thiel Get Backed will show you exactly what it takes to get funded and will give you the tools to make any idea a reality.

The Pitch Deck Book Tim Cooley, 2021-01-09 The Pitch Deck Book is a step by step guide to raising seed capital from Venture Capital and Angel investors. This guide was built by Tim Cooley who has spent more than 10 years screening deals and raising more than \$200M in seed and early-stage capital for over 100+ companies. The Pitch Deck Book is hands-down-

the clearest, simplest, and most concise guide ever written to creating and delivering an effective startup fundraising pitch. Three hours spent reading and applying the lessons in Tim Cooley's book will save you thirty hours of well-meaning-but-ineffective feedback from random advisors. Tim comes from the perspectives of both a founder and an investor, and as the Executive Director of a highly regarded angel group, he is EXACTLY the audience your pitch is aimed at. Founders around the world (not to mention investors who have to sit through awful pitches!) owe him an enormous debt of gratitude.-David S. Rose, The Pitch Coach, author of The Startup Checklist and Angel Investing, founder of New York Angels. Inside The Pitch Deck Book, you will find a guide to creating all the key elements you will need to engage investors. You will learn everything you need to do before you ever set up a meeting. You will learn the best format to present your business so that investors will get excited about your business. Finally, you will be shown a number of actual pitch decks with some of the most common issues that most founders come across when they pitch. Not only do you see the actual decks used, but also the feedback on how to fix them. If you do not want to be the 99% of companies who never get funded and are looking for the most comprehensive way to present your business to investors, this is the book for you. For more information and to get a FREE one-pager builder go to my website: TIMLCOOLEY.CO

How Good Is My Pitch Deck? Keane Angle, 2023-04-13 How good is my pitch deck? Probably not as good as it could be. Crafting a compelling pitch deck that stands out from tens of thousands of other startups often requires endless revisions, late nights, and too much coffee to get it right. Keane Angle has mastered the art and science of pitch decks. Since 2020, Keane and his team at STORY Pitch Decks have helped raise over \$250 million in early-stage funding at a rate 40 times higher than the industry average of 1%. And now, he's sharing his winning frameworks with you. In *How Good Is My Pitch Deck?* startup founders will learn how to take their existing pitch deck and crank the power up to eleven with proven and actionable frameworks. Founders will learn how to... Identify the most powerful parts of your business Evaluate how compelling your startup's story is to investors Pinpoint and mitigate the biggest weakness of your pitch Ideally position your startup within any industry Focus your pitch messaging around a single direction Strengthen key attributes to align with that direction Adjust your overall business strategy to win long-term Eliminate unnecessary fluff at every level of your pitch Navigate investor feedback after you've pitched a few times **BONUS:** This book includes a FREE digital companion kit! 2x full-length, fully designed before/after example pitch decks 3x one-page cheat sheets that summarize the book's key concepts Transform your pitch into a multi-million dollar deck today by grabbing your copy of *How Good Is My Pitch Deck?* Learn more about the author <https://storypitchdecks.com>

Pitch Decks for Founders John Biggs, 2023-04-21 Send me your deck. Every founder has heard this and, if you're not prepared, the result is often fear and confusion. What's a deck? Is it a presentation? A document? A business plan? What should go in your deck? How should you write it? Who should write it? What does a modern deck look like? And then there

are all of the ancillary questions: How do I present it? Who should present it? And what if I send it out and someone steals my idea? Don't worry. Everything will be explained in this short book. Our goal is to make you a pitching superstar by offering you two types of pitch decks and some advice on how to give the best pitches on the block. About The Author Your guide, John Biggs, has heard and given thousands of pitches during his career and his work has raised millions of dollars for various startups. He is a 15-year veteran of TechCrunch and an entrepreneur who has built and funded six successful startups.

Startup Pitch Presentation Maurizio La Cava,2018-06-15 Forget the old concept of pitching with the fear of investor's reaction. Your pitch is even more important than your startup project, it's time to stop talking and start communicating. Whether you need to raise early stage funding or a round A or B, the Startup Pitch is the blueprint. This step-by-step guide to startup pitch design teaches: - HOW the well known unicorns successfully ran stellar fund raising campaigns - HOW to structure a powerful presentation flow - HOW to master the art of persuading an audience of investors - HOW to capture investor's attention and get funded - HOW to stand in front of the crowd being calm and keeping the situation under control. The author is the Startup Pitch Strategist at Polihub Startup District Incubator in Milan, Italy, founder and CEO of the Italian leading Presentation Design Agency named MLC Presentation Design Consulting (mauriziolacava.com), part of the yCombinator and StartupChile Alumni.

Media Innovation and Entrepreneurship Michelle Ferrier,Dr Elizabeth Mays, Ph.D.,2017-10-24 Media Innovation & Entrepreneurship is an open, collaboratively written and edited volume designed to fill the needs of a growing number of journalism and mass communications programs in the U.S. that are teaching media entrepreneurship, media innovation, and the business of journalism to undergraduate and graduate students.

Introduction to Educational Technology Educational Technology,1973

SPIN® -Selling Neil Rackham,2020-04-28 True or false? In selling high-value products or services: 'closing' increases your chance of success; it is essential to describe the benefits of your product or service to the customer; objection handling is an important skill; open questions are more effective than closed questions. All false, says this provocative book. Neil Rackham and his team studied more than 35,000 sales calls made by 10,000 sales people in 23 countries over 12 years. Their findings revealed that many of the methods developed for selling low-value goods just don't work for major sales. Rackham went on to introduce his SPIN-Selling method. SPIN describes the whole selling process: Situation questions Problem questions Implication questions Need-payoff questions SPIN-Selling provides you with a set of simple and practical techniques which have been tried in many of today's leading companies with dramatic improvements to their sales performance.

The Hardware Startup Renee DiResta,Brady Forrest,Ryan Vinyard,2015-05-20 Thanks to the decreasing cost of prototyping, it's more feasible for professional makers and first-time entrepreneurs to launch a hardware startup. But exactly

how do you go about it? This book provides the roadmap and best practices you need for turning a product idea into a full-fledged business. Written by three experts from the field, *The Hardware Startup* takes you from idea validation to launch, complete with practical strategies for funding, market research, branding, prototyping, manufacturing, and distribution. Two dozen case studies of real-world startups illustrate possible successes and failures at every stage of the process. Validate your idea by learning the needs of potential users Develop branding, marketing, and sales strategies early on Form relationships with the right investment partners Prototype early and often to ensure you're on the right path Understand processes and pitfalls of manufacturing at scale Jumpstart your business with the help of an accelerator Learn strategies for pricing, marketing, and distribution Be aware of the legal issues your new company may face

Poker For Dummies Richard D. Harroch, Lou Krieger, 2011-03-10 Know when to hold 'em, know when to fold 'em Poker is America's national card game, and its popularity continues to grow. Nationwide, you can find a game in progress everywhere. If you want to play, you can find poker games on replicas of 19th century riverboats or on Native American tribal lands. You can play poker at home with the family or online with opponents from around the world. Like bowling and billiards before it, poker has moved out from under the seedier side of its roots and is flowering in the sunshine. Maybe you've never played poker before and you don't even know what a full house is. *Poker For Dummies* covers the basics. Or perhaps you've played for years, but you just don't know how to win. This handy guide will help you walk away from the poker table with winnings, not lint, in your pockets. If you're a poker expert, you still can benefit - some of the suggestions may surprise you, and you can certainly learn from the anecdotes from professional players like T.J. Cloutier and Stu Unger. Know what it takes to start winning hand after hand by exploring strategy; getting to know antes and betting structure; knowing your opponents, and understanding the odds. *Poker For Dummies* also covers the following topics and more: Poker games such as Seven-Card Stud, Omaha, and Texas Hold'em Setting up a game at home Playing in a casino: Do's and don'ts Improving your play with Internet and video poker Deciphering poker sayings and slang Ten ways to read your opponent's body language Playing in poker tournaments Money management and recordkeeping Knowing when and how to bluff *Poker* looks like such a simple game. Anyone, it seems, can play it well - but that's far from the truth. Learning the rules can be quick work, but becoming a winning player takes considerably longer. Still, anyone willing to make the effort can become a good player. You can succeed in poker the way you succeed in life: by facing it squarely, getting up earlier than the next person, and working harder and smarter than the competition. Foreword by Chris MoneyMaker, 2003 World Series of Poker Champion.

Evaluating Educational Technology Geneva D. Haertel, Barbara Means, 2003-09-26 Features chapters by today's leading authorities who outline research designs, methodologies, and types of assessments that can be used to more effectively evaluate educational technologies.

Data Information Literacy Jake Carlson, Lisa R. Johnston, 2015-01-15 Given the increasing attention to managing, publishing, and preserving research datasets as scholarly assets, what competencies in working with research data will graduate students in STEM disciplines need to be successful in their fields? And what role can librarians play in helping students attain these competencies? In addressing these questions, this book articulates a new area of opportunity for librarians and other information professionals, developing educational programs that introduce graduate students to the knowledge and skills needed to work with research data. The term data information literacy has been adopted with the deliberate intent of tying two emerging roles for librarians together. By viewing information literacy and data services as complementary rather than separate activities, the contributors seek to leverage the progress made and the lessons learned in each service area. The intent of the publication is to help librarians cultivate strategies and approaches for developing data information literacy programs of their own using the work done in the multiyear, IMLS-supported Data Information Literacy (DIL) project as real-world case studies. The initial chapters introduce the concepts and ideas behind data information literacy, such as the twelve data competencies. The middle chapters describe five case studies in data information literacy conducted at different institutions (Cornell, Purdue, Minnesota, Oregon), each focused on a different disciplinary area in science and engineering. They detail the approaches taken, how the programs were implemented, and the assessment metrics used to evaluate their impact. The later chapters include the DIL Toolkit, a distillation of the lessons learned, which is presented as a handbook for librarians interested in developing their own DIL programs. The book concludes with recommendations for future directions and growth of data information literacy. More information about the DIL project can be found on the project's website: datainfo.org.

Brand Storytelling Miri Rodriguez, 2023-07-03 Written by the award-winning storyteller Miri Rodriguez at Microsoft, this bestselling book gets back to the heart of brand loyalty, consumer behavior and engagement as a business strategy by using storytelling to trigger the emotions that humans are driven by. Despite understanding essential storytelling techniques, brands continue to explain how their product or service can help the customer, rather than showcasing how the customer's life has changed as a result of them. This second edition of Brand Storytelling contains new trends in storytelling, as well as expanding on story experience and employee experience. This book explores the future of brand storytelling in a post pandemic era. New to this edition is also a 'How to Guide' taking readers through each step of the design thinking process in order to prototype their stories. Brand Storytelling provides a step-by-step guide to assess, dismantle and rebuild a brand story, shifting the brand from a 'hero' to 'sidekick' mentality and positioning the customer as a key influencer to motivate the audience. Clarifying why machine-learning, AI and automation only tell one side of the story, this book will inspire you with cutting edge interviews and case studies from leading brands like Expedia, Coca Cola, McDonalds, Adobe and Google to tap into authentic brand loyalty and human connection.

Ditch That Textbook Matt Miller,2015-04-13 Textbooks are symbols of centuries-old education. They're often outdated as soon as they hit students' desks. Acting by the textbook implies compliance and a lack of creativity. It's time to ditch those textbooks--and those textbook assumptions about learning In *Ditch That Textbook*, teacher and blogger Matt Miller encourages educators to throw out meaningless, pedestrian teaching and learning practices. He empowers them to evolve and improve on old, standard, teaching methods. *Ditch That Textbook* is a support system, toolbox, and manifesto to help educators free their teaching and revolutionize their classrooms.

Founding Sales Peter R Kazanjy,2020-08-04 This book is specifically targeted for founders who find themselves at the point where they need to transition into a selling role. Specifically founders who are leading organizations that have a B2B, direct sales model that involves sales professionals engaging in verbal, commercial conversations with buyers. Moreover, many examples in this book will be targeted specifically to the realm of B2B SAAS software, and specifically as regards new, potentially innovative or disruptive offerings that are being brought to market for the first time. In short, direct sales of the sort a B2B SAAS software startup would engage in. With that said, if you are looking to be a first time salesperson, transitioning in from another type of role, or fresh out of school, in an organization that meets those characteristics above, you will get value out of this book. Similarly, if you are a first time sales manager, either of the founder type, or a sales individual contributor who is transitioning into that role, again, in an organization who meets the criteria above, you will also get value from this book.

The Kelloggs Howard Markel,2017-08-08 ***2017 National Book Critics Circle Award Finalist for Nonfiction*** What's more American than Corn Flakes? —Bing Crosby From the much admired medical historian (“Markel shows just how compelling the medical history can be”—Andrea Barrett) and author of *An Anatomy of Addiction* (“Absorbing, vivid”—Sherwin Nuland, *The New York Times Book Review*, front page)—the story of America’s empire builders: John and Will Kellogg. John Harvey Kellogg was one of America’s most beloved physicians; a best-selling author, lecturer, and health-magazine publisher; founder of the Battle Creek Sanitarium; and patron saint of the pursuit of wellness. His youngest brother, Will, was the founder of the Battle Creek Toasted Corn Flake Company, which revolutionized the mass production of food and what we eat for breakfast. In *The Kelloggs*, Howard Markel tells the sweeping saga of these two extraordinary men, whose lifelong competition and enmity toward one another changed America’s notion of health and wellness from the mid-nineteenth to the mid-twentieth centuries, and who helped change the course of American medicine, nutrition, wellness, and diet. The Kelloggs were of Puritan stock, a family that came to the shores of New England in the mid-seventeenth century, that became one of the biggest in the county, and then renounced it all for the religious calling of Ellen Harmon White, a self-proclaimed prophetess, and James White, whose new Seventh-day Adventist theology was based on Christian principles and sound body, mind, and hygiene rules—Ellen called it “health reform.” The Whites groomed the young John Kellogg for a

central role in the Seventh-day Adventist Church and sent him to America's finest Medical College. Kellogg's main medical focus—and America's number one malady: indigestion (Walt Whitman described it as “the great American evil”). Markel gives us the life and times of the Kellogg brothers of Battle Creek: Dr. John Harvey Kellogg and his world-famous Battle Creek Sanitarium medical center, spa, and grand hotel attracted thousands actively pursuing health and well-being. Among the guests: Mary Todd Lincoln, Amelia Earhart, Booker T. Washington, Johnny Weissmuller, Dale Carnegie, Sojourner Truth, Henry Ford, John D. Rockefeller, Jr., and George Bernard Shaw. And the presidents he advised: Taft, Harding, Hoover, and Roosevelt, with first lady Eleanor. The brothers Kellogg experimented on malt, wheat, and corn meal, and, tinkering with special ovens and toasting devices, came up with a ready-to-eat, easily digested cereal they called Corn Flakes. As Markel chronicles the Kelloggs' fascinating, Magnificent Ambersons-like ascent into the pantheon of American industrialists, we see the vast changes in American social mores that took shape in diet, health, medicine, philanthropy, and food manufacturing during seven decades—changing the lives of millions and helping to shape our industrial age.

Novio Boy Gary Soto, 2006-06-01 Rudy anxiously prepares for and then goes out on a first date with an attractive girl who is older than he is.

The 3-Minute Rule Brant Pinvidic, 2019-10-29 Want to deliver a pitch or presentation that grabs your audience's ever-shrinking attention span? Ditch the colorful slides and catchy language. And follow one simple rule: Convey only what needs to be said, clearly and concisely, in three minutes or less. That's the 3-Minute Rule. Hollywood producer and pitch master Brant Pinvidic has sold more than three hundred TV shows and movies, run a TV network, and helmed one of the largest production companies in the world with smash hits like *The Biggest Loser* and *Bar Rescue*. In his nearly twenty years of experience, he's developed a simple, straightforward system that's helped hundreds—from Fortune 100 CEOs to PTA presidents—use top-level Hollywood storytelling techniques to simplify their messages and say less to get more. Pinvidic proves that anyone can deliver a great pitch, for any idea, in any situation, so your audience not only remembers your message but can pass it on to their friends and colleagues. You'll see how his methods work in a wide range of situations—from presenting investment opportunities in a biotech startup to pitching sponsorship deals for major sports stadiums, and more. Now it's your turn. The 3-Minute Rule will equip you with an easy, foolproof method to boil down any idea to its essential elements and structure it for maximum impact. Simplify. Say less. Get More.

New Laws of Robotics Frank Pasquale, 2020-10-27 AI is poised to disrupt our work and our lives. We can harness these technologies rather than fall captive to them—but only through wise regulation. Too many CEOs tell a simple story about the future of work: if a machine can do what you do, your job will be automated. They envision everyone from doctors to soldiers rendered superfluous by ever-more-powerful AI. They offer stark alternatives: make robots or be replaced by them. Another story is possible. In virtually every walk of life, robotic systems can make labor more valuable, not less. Frank Pasquale tells

the story of nurses, teachers, designers, and others who partner with technologists, rather than meekly serving as data sources for their computerized replacements. This cooperation reveals the kind of technological advance that could bring us all better health care, education, and more, while maintaining meaningful work. These partnerships also show how law and regulation can promote prosperity for all, rather than a zero-sum race of humans against machines. How far should AI be entrusted to assume tasks once performed by humans? What is gained and lost when it does? What is the optimal mix of robotic and human interaction? New Laws of Robotics makes the case that policymakers must not allow corporations or engineers to answer these questions alone. The kind of automation we get—and who it benefits—will depend on myriad small decisions about how to develop AI. Pasquale proposes ways to democratize that decision making, rather than centralize it in unaccountable firms. Sober yet optimistic, New Laws of Robotics offers an inspiring vision of technological progress, in which human capacities and expertise are the irreplaceable center of an inclusive economy.

Shake Up Learning Kasey Bell, 2018-03-05 Is the learning in your classroom static or dynamic? Shake Up Learning guides you through the process of creating dynamic learning opportunities—from purposeful planning and maximizing technology to fearless implementation.

Unveiling the Magic of Words: A Overview of "**Edtech Pitch Deck Template**"

In some sort of defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their ability to kindle emotions, provoke contemplation, and ignite transformative change is truly awe-inspiring. Enter the realm of "**Edtech Pitch Deck Template**," a mesmerizing literary masterpiece penned by a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound effect on the souls of its readers.

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